

INSURANCE FOR WATER ENTITIES

WHAT MAKES US DIFFERENT

Long-Term Commitment

Glatfelter Public Entities traces its program roots to 1996 for water-related entities that treat, store and distribute water.

Financial Strength

The relationship with our carrier partner spans more than 16 years with underwriting authority.

- A.M. Best “A” (Excellent) XV Rated
- More than 85 years Rated “A” or higher

Enhanced Coverage

Specialty coverages specifically designed for water entities:

- 19 property enhancements
- 7 inland marine enhancements
- 11 general liability enhancements
- 10 general liability pollution exclusion exceptions

Specialized Underwriting

Underwriting for our program is conducted by experienced staff averaging more than 25 years in the industry:

- Associates develop a working knowledge of the territory including competitors, market conditions and an understanding of their territory’s economic, regulatory and legal climate.
- Underwriting teams provide consistent service by retaining ownership of new business through renewal cycles.
- We are highly knowledgeable and experienced with rating, quoting, policy issuance and customer service support.

Experienced Sales & Marketing Staff

Sales executives live in their territories and assist agents with selling and retaining business.

- Sales executives develop a working knowledge of the territory including competitors and market conditions.
- Sales executives average 33 years of experience working in the insurance industry.
- Numerous collateral tools are available to assist with sales and retention.

Responsive Claims Service

Claims are handled by seasoned claims specialists dedicated to public entity business.

- Providing superior customer service
- State-of-the-art information technology
- Claims litigation management
- Nationwide investigative and adjustment support services
- More than 49,000 Public Entity claims handled since 2004

Risk Control Specialists

Our risk control team is specialized in municipal entities. To reduce exposure to losses, we offer the following client educational products:

- 66 technical reference bulletins
- Self-assessment tools
- Training videos
- Employment practice resources

888.855.4782 | glatfelterpublicentities.com

690 Stockton Drive, Suite 110 | Exton, PA 19341

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GlatfelterSM
PUBLIC ENTITIES